

Investing in the purchase of corporate bonds of NIS j.s.c.

NIS j.s.c. Novi Sad: basic information (https://ir.nis.rs/)



Oil and gas output \sim 1,1 mln toe/year Most of the NIS' oil deposits are in Serbia.

Exploratory works are carried out in Romania and Bosnia and Herzegovina as well

The oldest concession abroad is in Angola.



Services

NIS possesses modern equipment that meets the company's needs and allows for engagement in the international market.

In 2023, **43** new oil wells were successfully drilled and put into operation.



Refining

NIS operates the Pancevo Oil Refinery (Refining volume ~ 4 mln t/year), one of the most modern and environmentally advanced refineries in the region.



Sales and distribution

NIS manages a network of over **400** petrol stations in Serbia and neighbouring countries.



NIS is involved in the production of electrical and thermal energy from conventional and renewable sources, also in the production and sale of compressed natural gas, the sale of natural gas, and electricity trading.



Petrohemija

In June 2023, the process of integrating HIP-Petrohemija into the NIS system began.

HIP-Petrohemija is the largest producer of petrochemical products in the Republic of Serbia.

The objective of NIS is to set an example for others in terms of business efficiency and the dynamics of sustainable development.

Since 2009, we have invested **more than 900 million euros** in environmental projects and business initiatives that have significantly improved the environmental image in our country.

ACHIEVEMENTS IN 2023













SOLAR PANELS



In 2022, we started the project to build solar photovoltaic power plants (PV) on our petrol stations.

By the end of 2023, 17 PV plants were put into operation¹.

More than EUR 4 bn have been invested in the development of NIS since 2009.





NIS j.s.c. has fulfilled and continues to fullfil all its obligations towards the state, investors, creditors, and contractual parties.





Essential elements of the issue of bonds

ESSENTIAL ELEMENTS OF THE ISSUE OF BONDS

Name of the issue	I (first) issue of bonds	
Bond currency	Serbian Dinar (RSD) (denominated in EUR)	
Currency clause	Yes (denominated in EUR)	
Issue volume	RSD 5,855,000,000.00	
Number of bonds	585,500	
Nominal value of one bond	RSD 10,000.00 (denominated in EUR)	
Due date	5 years	
Coupon type	Quarterly	
Interest rate amount	6.5% p.a. (fixed)	
Issue success threshold	30% (175,650 pieces of bonds)	
Guaranteed issue	No	
Bond registration	Central Securities, Depository and Clearing House (Centralni registar, depo i kliring hartija od vrednosti a.d. Beograd)	
Restrictions on the transfer of bonds	None	
Inclusion in the trade	Inclusion in trading on the Open Market of the Belgrade Stock Exchange is planned	
Early redemption of bonds	Not envisaged	
Distribution of multiple registered and paid bonds	On the pro rata basis	

REGISTRATION AND PAYMENT CONDITIONS

Minimum amount for registration and payment per investor	EUR 100,000 in RSD countervalue
The issue agent	Broker-dealer company Dunav Stockbroker a.d. Beograd
Deadline for registration and payment	15 days (29/11/2024 – 13/12/2024)
Place of registration	Broker-dealer company Dunav Stockbroker a.d. Beograd, 7 Kolarčeva Street
Payment bank	Banka Poštanska Štedionica a.d. Beograd

For registration and payment of bonds, it is necessary to have:

- 1. Identification document for natural persons or an excerpt from the register for legal entities with the authorization to sign
- 2. Opened RSD account with a bank based in the Republic of Serbia
- 3. Proprietary account opened with an investment company or bank that is a member of the Central Securities Depository and Clearing House a.d. Beograd

Detailed information on the documentation required for registration and payment of bonds can be found <u>here</u>.

What is required in order to purchase NIS bonds



If you are interested in purchasing bonds of NIS a.d. Novi Sad, please send your contact information for submitting the invitation for registration of bonds to obveznice@nis.rs (phone number +381214815081) and nisobveznice@dunavstockbroker.rs (phone number +381113223764)



Receiving a purchase invitation by Dunav Stockbroker¹ (by e-mail)



Opening a proprietary account with Dunav Stockbroker¹ or with another broker-dealer association (if the natural person/legal entity does not have an account)



Signing the registration form at Dunav Stockbroker¹



Payment of money to the account specified on the registration form



The bonds will be transferred to the investor's proprietary account

What to bring with you to Dunav Stockbroker1:



- 1. identification document for natural persons or an excerpt from the register for legal entities with the authorization to sign,
- 2. proof of an open account for financial instruments (if any) and
- 3. proof of an open RSD account in a bank in Serbia



Documentation required for the registration of bonds

Documentation for opening a financial instruments account¹

For a domestic natural person	For a domestic legal entity	For a foreign natural person	For a foreign legal person
Identification document (ID card)	Excerpt from the Serbian Business Registers Agency	Identification document (passport)	An excerpt from the register in which a non-resident legal entity is registered in the country of domicile or a copy certified by a notary public with an apostille in the country of issuer, not older than 3 months from the date of issue and a translation into the Serbian language certified by a sworn-in translator or other valid document of incorporation if no register is kept in the country of incorporation
	Power of attorney given to the person authorized to conclude the contract – if he/she is not the legal representative	Tax identification number (TIN) ²	Personal identification document of the legal entity's representative
	Photocopy of the personal document of the representative or attorney (authorized person)		Identification data for the beneficial owner, i.e. persons who have a 25% or more share in the capital of a foreign legal entity with documentation proving this data
	Identification data for the beneficial owner, i.e. persons who have a 25% or more share in the capital of a legal entity with documentation proving this data		Certified power of attorney given to the person representing a foreign legal entity, if not represented by an authorized representative and a copy of the personal document of the person representing the client
			Tax identification number (TIN) ²

¹The list of documentation is given as an example according to the internal acts and procedures of the issue agent Dunav Stockbroker a.d. Beograd

² For non-residents, regardless of the status of their stay, a TIN is required. The procedure for obtaining it is relatively simple, someone who is an authorized person can also obtain the TIN for non-residents. A TIN is a SIN IS БУДУЋНОСТ НА ДЕЛУ prerequisite for opening a proprietary account. Detailed information on obtaining a TIN can be found at https://ir.nis.rs/ in the section dedicated to Bonds, the document How to Buy Bonds.

Representative example

Example of return for a natural person resident on the amount of EUR 100,000 in RSD countervalue:

Investment amount	EUR 100,000 in RSD countervalue
EUR/RSD exchange rate applied	117.5
Period to maturity	5 years
Interest on an annual basis	6.5%
Gross interest income from 20 quarterly coupons	RSD 3,818,750.00 (EUR 32,500)
Broker fee for the payment of the interest coupon - 1%1	RSD 38,187.50 (EUR 325)
Commission of the Central Registry for the payment of the interest coupon - 0.055% ²	RSD 2,100.31 (EUR 18)
Tax on capital income (15%) ³	RSD 572,812.50 (EUR 4,875)
Commission of the broker for the payment of the principal -0.005% (max. RSD 5,000) ¹	RSD 5,000.00 (EUR 43)
Commission of the Central Registry for the payment of the principal - 0.055% (max. RSD 6,600) $^{\rm 2}$	RSD 6,462.50 (EUR 55)
Total cost and tax	RSD 624,562.81 (EUR 5,315)
Net income upon maturity	RSD 3,194,187.19 (EUR 27,185)
Net rate of return on an annual basis ⁴	5.44%

 $^{^{}m 1}$ The usual amount of commission charged by the issue agent Dunav Stockbroker a.d. Beograd for its services to clients

In addition to the above costs, indirect costs are the costs of opening and maintaining a proprietary account with a bank/brokerage house and the banking cost of payment transactions. E.g. BDD Dunav Stockbroker a.d. Beograd charges for the opening and maintenance of this account RSD 1660 for natural persons and RSD 3660 for legal entities + costs of payment transactions of the bank for the transfer from the current to the payment account (natural persons residents: up to a maximum of 0.2% (no more than RSD 2,000); natural persons non-residents up to a maximum of 0.8% (no more than RSD 40,000); legal entities residents 0.10% (no more than RSD 4,000), legal entities non-residents up to a maximum of 0.50% (no more than RSD 150,000) of the transaction amount, depending on the tariff of the specific bank where the buyer has an open current account)



²Commission of the Central Registry valid on the date of preparation of this document

³The taxpayers of this tax are natural persons residents (15%) and natural persons and legal entities non-residents (it can be up to 20% depending on the country of origin of the non-resident), while legal entities residents are not taxpayers of this tax